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Chrysler Group LLC Invites Dealers to Fiat Experience

- About 600 Chrysler Group LLC dealers invited to the Fiat Experience
- Chrysler Group to present details on Fiat retail network plans
- Interested dealers to submit Fiat dealership proposals in September
- · Dealers to be chosen for Fiat franchises in early October

August 8, 2010, Auburn Hills, Mich. - Chrysler Group LLC has invited about 600 of its dealers to attend the Fiat Experience on Aug. 30 in Detroit as it takes another step closer to reintroducing the Fiat brand, starting with the new Fiat 500, in the United States later this year.

The approximately 600 dealers were informed today that they are in one of the U.S. markets where Chrysler Group is currently planning representation for the Fiat brand. Chrysler Group has identified 119 markets in the U.S. with strong small-car registrations and growth potential in the small-car segment over the next five years.

The Fiat Experience will provide the dealers with a comprehensive overview of Chrysler Group's plans for Fiat in the U.S. Dealers may submit proposals for a Fiat franchise through Sept. 22.

"The requirements for Fiat are straightforward: separate sales and display at launch, transitioning to a full dealership facility as the volume grows," said Peter Grady, Chrysler Group's Vice President of Network Development and Fleet. "Our goal is to establish a retail network appropriately sized to serve the market opportunity."

The email was sent to dealers today from Grady and Laura Soave, Head of Fiat North America.

Chrysler Group, in selecting its Fiat dealers, will consider a number of measures, including:

- Dealer sales performance
- Plan for a separate Fiat facility
- Comprehensive marketing plan
- Compliance on dealer standards
- Proper capitalization

Chrysler Group will announce its Fiat dealers in the fourth quarter.

Current U.S. Fiat Market Considerations - By State

Alabama

Birmingham

<u>Arkansas</u>

Little Rock

Arizona

Phoenix

Tucson

California

Los Angeles

Orange County

Palm Springs

Riverside

San Diego

San Fernando

San Gabriel

Ventura County

Concord

Oakland

Sacramento

San Francisco

San Jose

San Rafael

Colorado

Denver

Connecticut

Bristol

Hartford

Bridgeport

Stamford

New Haven

Delaware

Wilmington

Florida

Daytona Beach

Ft. Lauderdale-Broward

Fort Myers

Jacksonville

Miami-Dade

Orlando

Sarasota

St. Petersburg

Tampa

New Port Richey

Winter Haven

Palm Beach

Bradenton

Venice

Melbourne

Georgia

Atlanta

Newnan

Hawaii

Honolulu

<u>Illinois</u>

Chicago South

Chicago Central

Chicago North

Chicago West

Collinsville

<u>Indiana</u>

Indianapolis Gary **Kansas** Kansas City

Kentucky

Louisville

Louisiana

New Orleans

Massachusetts

Boston

Springfield

Worcester

Maryland

Baltimore

Frederick

Washington

Maine

Portland

Michigan

Detroit

<u>Minnesota</u>

Minneapolis

Missouri

St. Louis

<u>Nebraska</u>

Omaha

<u>Nevada</u>

Las Vegas

New Jersey

Bergen-Passaic

Essex N. Union

Mid Union

Morris

Flemington

New Mexico

Albuquerque

New York

Bronx

Brooklyn

Manhattan

Nassau

Queens

South Hampton

Spring Valley

Staten Island

Suffolk

Westchester

Albany

Buffalo

Rochester

Newburgh

North Carolina

Charlotte

Raleigh/Durham

Ohio

Cincinnati

Columbus

Dayton

Cleveland

Akron

Toledo

Oklahoma

Oklahoma City

Tulsa

Oregon

Portland

Pennsylvania

Allentown

Philadelphia

Greensburg

Pittsburgh

Puerto Rico

Rhode Island

Providence

Tennessee

Chattanooga

Memphis

Nashville

Texas

Austin

Houston

San Antonio

Dallas

Fort Worth

El Paso

<u>Utah</u>

Salt Lake City

<u>Virginia</u>

Fredericksburg

Hampton
Norfolk
Richmond
Fairfax

Washington

Seattle

Tacoma

Wisconsin

Milwaukee

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