Contact: Kelley Enright

Rick Deneau

## FCA Reports Second-quarter 2022 US Sales

- U.S. total sales decline 16%: retail sales down 24%
- Chrysler brand total U.S. sales increase 95% versus same quarter last year
- Total U.S. sales for the Jeep® Compass rise 54% over same quarter last year
- Total U.S. sales for the Jeep Grand Cherokee rise 12% over same quarter last year
- Jeep Wrangler 4xe remains the best-selling plug-in hybrid vehicle in the U.S.
- Dodge Charger total U.S. sales rise 3% versus same quarter last year
- Ram brand's commercial shipments rise 9% over same period last year
- Total commercial shipments in Q2 2022 rise 13% versus same guarter last year

July 1, 2022, Auburn Hills, Mich. - FCA US LLC had sales of 408,521 vehicles in this year's second quarter. Overall, total U.S. and retail sales for the second quarter declined 16% and 24%, respectively. Total commercial shipments in the second quarter rose 13% versus the same guarter last year.

"We continue to see strong demand for our vehicles. While there are certainly industry supply constraints, our dealers are working hard to satisfy the needs of every customer," said U.S. Head of Sales Jeff Kommor. "The Grand Wagoneer and Wagoneer have successfully launched with sales continuing to grow, sales of the all-new Jeep® Grand Cherokee, Jeep Compass continue to see high sales volumes CYTD, and Ram brand's retail and fleet demand for its commercial products remains incredibly strong."

Total sales of the Jeep Grand Cherokee were up 12% and retail sales up 13%. Total U.S. sales for the Jeep Compass rose 54% and its retail sales increased 54% year over year.

The <u>Jeep Wrangler 4xe</u>, the best-selling plug-in hybrid vehicle in the U.S., accounted for 10,861 (20%) of total Jeep Wrangler sales.

The Chrysler brand's total U.S. sales rose 95%, with the Chrysler Pacifica up 143% versus the same quarter last year. The Chrysler brand and Pacifica Q2 sales increase was driven by increased fleet sales due a backlog of orders. Pacifica plug-in hybrid accounted for 4,095 (13%) of total Chrysler Pacifica sales.

Total U.S. sales of the Dodge Charger rose 3% versus the same quarter last year.

Ram brand's total commercial shipments are up a combined 9% versus the previous second quarter.

See the <u>attached table</u> for the breakdown of brand and nameplate sales.

FCA US LLC is a North American automaker based in Auburn Hills, Michigan. It designs, manufactures, and sells or distributes vehicles under the Chrysler, Dodge, Jeep, Ram, FIAT and Alfa Romeo brands, as well as the SRT performance designation. The company also distributes Mopar and Alfa Romeo parts and accessories. FCA US LLC is a subsidiary of Stellantis N.V.

For the methodology of determining FCA US LLC monthly sales <u>click here</u>. These statements are based on current expectations and projections about future events and, by their nature, are subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them. Actual results may differ materially from those expressed in such

statements as a result of a variety of factors, including: volatility and deterioration of capital and financial markets, changes in commodity prices, changes in general economic conditions, economic growth and other changes in business conditions, weather, floods, earthquakes or other natural disasters, changes in government regulation, production difficulties, including capacity and supply constraints, and many other risks and uncertainties, most of which are outside of our control.

-###-

Additional information and news from Stellantis are available at: <a href="https://media.stellantisnorthamerica.com">https://media.stellantisnorthamerica.com</a>